SENS ANNOUNCEMENT

(the "Notice" or "Announcement")

ISSUER



ZAMBIAN BREWERIES PLC ("ZAMBREW")

[Incorporated in the Republic of Zambia]

Company registration number: 31609
Share Code: ZAMBREW
ISIN: ZM000000078

Authorised by Mwamba Chibesakunda – Company Secretary

SPONSOR



Stockbrokers Zambia Limited

[Founder Member of the Lusaka Securities Exchange] [Regulated and licensed by the Securities and Exchange Commission of Zambia]

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APPROVAL

The captioned Notice or Announcement has been approved by:

- i. the Lusaka Securities Exchange
- ii. the Securities and Exchange Commission

RISK WARNING

The Notice or Announcement contained herein contains information that may be of a price sensitive nature.

Investors are advised to seek the advice of their investment advisor, stockbroker, or any professional duly licensed by the Securities and Exchange Commission of Zambia to provide securities advice.

ISSUED: 24 April 2025



The Board of Directors of Zambian Breweries Plc is pleased to announce the audited results of the company for the year ended 31 December 2024.

Consolidated and Company statement of profit or loss and other comprehensive income

Consolidated and Company statement of financial position

	Gi	Group		Company	
	2024	2023	2024	2023	
	K'000	K'000	K'000	K'000	
Revenue from contracts with customers	5,341,595	4,152,666	4,579,816	3,816,306	
Cost of goods sold	(4,103,825)	(3,113,013)	(4,101,444)	(3,116,215)	
Gross profit	1,237,770	1,039,653	478,372	700,091	
Other income	17,416	40,803	60,314	39,324	
Other expenses	(674,442)	(717,256)	(936,226)	(972,226)	
Administrative expenses	(675,095)	(581,833)	(342,283)	(364,900)	
Distribution costs	(279,516)	(235,808)	(96,951)	(74,611)	
Net impairment (losses)/reversal on financial					
issets	(2,287)	13,053	340	5,062	
Operating loss	(376,154)	(441,388)	(836,434)	(667,260)	
Finance income	308	32	308	32	
inance costs	(415,140)	(354,085)	(415,140)	(354,073)	
Loss before income tax	(790,986)	(795,441)	(1,251,266)	(1,021,301)	
ncome tax credit	118,310	259,840	251,887	339,434	
loss for the year	(672,676)	(535,601)	(999,379)	(681,867)	
Other comprehensive income					
Total comprehensive loss for the year	(672,676)	_(535,601)	_(999,379)	_(681,867	
Basic and diluted earnings per share	(1.23)	(0.98)	_		

Consolidated and Company statement of changes in equity

Group	Share capital K'000	Share premium K'000	Retained earnings K'000	Total K'000
Year ended 31 December 2023				
At the start of the year	5,460	450,207	782,585	1,238,252
Loss for year	=	=	(535,601)	(535,601)
Total comprehensive loss for the year	=	=	(535,601)	(535,601)
At the end of the year	5,460	450,207	246,984	702,651
Year ended 31 December 2024				
At the start of the year	5,460	450,207	246,984	702,651
Loss for year	-	_	(672,676)	(672,676)
Total comprehensive income for the year			(672,676)	(672,676)
At the end of the year	5,460	450,207	(425,692)	29,975
Company				
Year ended 31 December 2023				
At the start of the year	5,460	450,207	729,548	1,185,215
Loss for year			(681,867)	(681,867)
Total comprehensive loss for the year		=	(681,867)	(681,867)
At the end of the year	5,460	450,207	<u>47,681</u>	_503,348
Year ended 31 December 2024				
At the start of the year	5,460	450,207	47,681	503,348
Loss for year			(999,379)	(999,379)
Total comprehensive loss for the year	-		(999,379)	(999,379)
At the end of the year	5,460	450,207	(951,698)	(496,031)

Financial Performance

Total volumes increased by 7.5% against 2023, reaching an all-time high in sales. This growth was achieved despite challenges such as drought conditions that reduced agricultural output and hydroelectric power generation, leading to widespread electricity shortages, high inflation and exchange rates volatility.

Net revenue grew by 29% year on year, driven by price adjustments and strong volume growth across nearly all brands in our portfolio. The affordable segment saw a remarkable 45% increase over 2023, led by brands such as Eagle and Eagle Extra. In the premium category, Corona demonstrated an impressive 106% growth rate. Flavoured Alcoholic Beverages (FABs) also performed well, growing by over 15%, with Brutal Fruit continuing its upward trajectory. Additionally, high-end products recorded growth above 50%.

Cost of goods sold increased by 32% (2023 35%) versus prior year, driven by increases in raw materials, energy prices and finished goods imports. The input price increases were due to widespread electricity shortages, high inflation and exchange rates volatility impacting raw materials, energy and imported finished goods.

	Group		Company	
	2024	2023	2024	2023
	K'000	K'000	K'000	K'000
Assets				
Non-current assets				
Property, plant and equipment	4,747,262	4,501,731	4,733,794	4,481,910
Investment in subsidiary	-	-	22,576	22,576
Deferred tax asset	103,354	-	103,574	-
Intangible assets	18,902	20,002	18,902	20,002
	4,869,518	4,521,733	4,878,846	4,524,488
Current assets				
Inventories	949,307	735,404	917,913	717,736
Other current assets	90,906	73,471	33,317	73,259
Trade and other receivables	466,830	288,204	201,981	707,508
Current income tax receivable	41,583	57,340	100,187	90,066
Cash at bank and in hand	394,065	301,705	348,683	_233,345
	1,942,691	1,456,124	1,602,081	1,821,914
Total Assets	6,812,209	5,977,857	6,480,927	6,346,402
Equity and liabilities				
Equity attributable to owners				
Share capital	5,460	5,460	5,460	5,460
Share premium	450,207	450,207	450,207	450,207
Retained earnings	(425,692)	246,984	(951,698)	47,681
Total equity	29,975	702,651	(496,031)	503,348
Liabilities				
Non-current liabilities				
Deferred income tax		154,361		153,041
Current liabilities				
Trade and other payables	4,828,066	3,085,470	5,022,790	3,654,638
Borrowings	1,954,168	2,035,375	1,954,168	2,035,375
	6,782,234	5,120,845	6,976,958	5,690,013
Total Equity and liabilities	6,812,209	<u>5,977,857</u>	6,480,927	6,346,402

Consolidated and Company statement of cash flows

	Group		Company	
	2024	2023	2024	2023
	K'000	K'000	K'000	K'000
Cashflows from operating activities				
Cash generated from operations	1,495,509	1,513,871	1,409,689	1,479,949
Interest income	308	32	308	32
Interest paid	(415,140)	(354,085)	(415,140)	(354,073)
Income tax paid	(123,647)	(22,000)	(14,849)	(4,039)
Net cash inflow from operating activities	957,030	1,137,818	980,008	1,121,869
Cashflows from investing activities				
Purchase of property, plant and equipment Proceeds from disposal of property, plant	(783,463)	(1,944,940)	(783,463)	(1,944,940)
and equipment		10,796	<u>=</u>	10,796
Net cash outflow on investing activities	(783,463)	(1,934,144)	(783,463)	(1,934,144)
Cashflows from financing activities				
Proceeds from borrowings	1,952,000	1,892,500	1,952,000	1,892,500
Loan principal repayments	(1,892,500)	(905,000)	(1,892,500)	(905,000)
Net cash inflow from financing activities	59,500	987,500	59,500	987,500
Net increase in cash and cash equivalents	233,067	191,174	<u>256,045</u>	175,225
Movement in cash and cash equivalents				
Cash and cash equivalents at the beginning				
of the financial year	158,830	(34,421)	90,470	(86,848)
Net increase Effects of exchange rate changes on cash and	233,067	191,174	256,045	175,225
cash equivalents	<u>=</u>	2,077	<u>-</u>	2,093
Cash and cash equivalents at the end of the year	391,897	158.830	346,515	90,470

Operating loss reduced by 15% (ZMW376 million) against 2023 (ZMW441m) given the above factors and the various cost reduction measures that were taken by the business to reduce the negative impact of input price escalation.

Finance costs increased by 17% as we renewed the facilities obtained for the \$110m expansion project and taxes paid increased by 53% resulting in a ZMW673 million net loss for the year ended 31 December 2024.

Final Dividend

At the Board meeting held on 17 April 2025, the Directors of the Board resolved not to declare a dividend for the year ended 31 December 2024.

2025 OUTLOOK

Looking ahead, we remain focused on sustainable growth and innovation. Our priorities for 2025 include investing further in alternative energy solutions to enhance operational sustainability, expanding our product portfolio to align with evolving consumer preferences, strengthening community engagement and local farmer partnerships, and enhancing cost discipline measures for long-term financial stability. We are confident that these initiatives will enable us to continue delivering value to our consumers, employees, and shareholders while contributing to Zambia's socioeconomic development

By order of the Board

Mwamba Chibesakunda

COMPANY SECRETARY 24 April 2025

Issued in Lusaka, Zambia on 24 April 2025

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